

# MSSP

## Secure Email and Storage as a Service

### Your Challenge

Your customers are coming to you for help with a multitude of new business challenges in securing and monitoring their sensitive data, adhering to regulations, and safely sharing information in a hybrid cloud environment.

### The Safe-T Solution

Safe-T enables you to provide a premium cloud security offering which will push your competitors out of the game.

Safe-T's market leading Software Defined Access solution helps you generate more revenues and differentiate yourself from your competition, by offering new advanced data security services.

By offering Safe-T Software Defined Access as a service (full managed service or customer administered), you can now provide your customers peace of mind that their data is controlled, secured, and kept in the right hands.

Safe-T Software Defined Access is designed to fit seamlessly into any cloud environment, providing unlimited performance and scalability, easily integrating into existing cloud and hybrid-cloud infrastructures (AWS, Azure, Nutanix, VMware, etc.) and architectures, complying with common cloud pricing models.

### Customer Benefits

- ✓ Ensure adherence to the constantly evolving regulations & compliance (GDPR, HIPAA, etc.)
- ✓ Gain unified control and management of their data while maintaining business continuity
- ✓ Easily migrate to full or hybrid cloud deployments
- ✓ Modernize their data-related infrastructure
- ✓ Transparent & clientless user experience during data access and exchange
- ✓ Compatibility and support of their existing & future digital data requirements



## Data Security Cloud Services for the MSSP

Safe-T Software-Defined Access allows MSSPs to offer the following data security cloud services:

- **Secure Email**

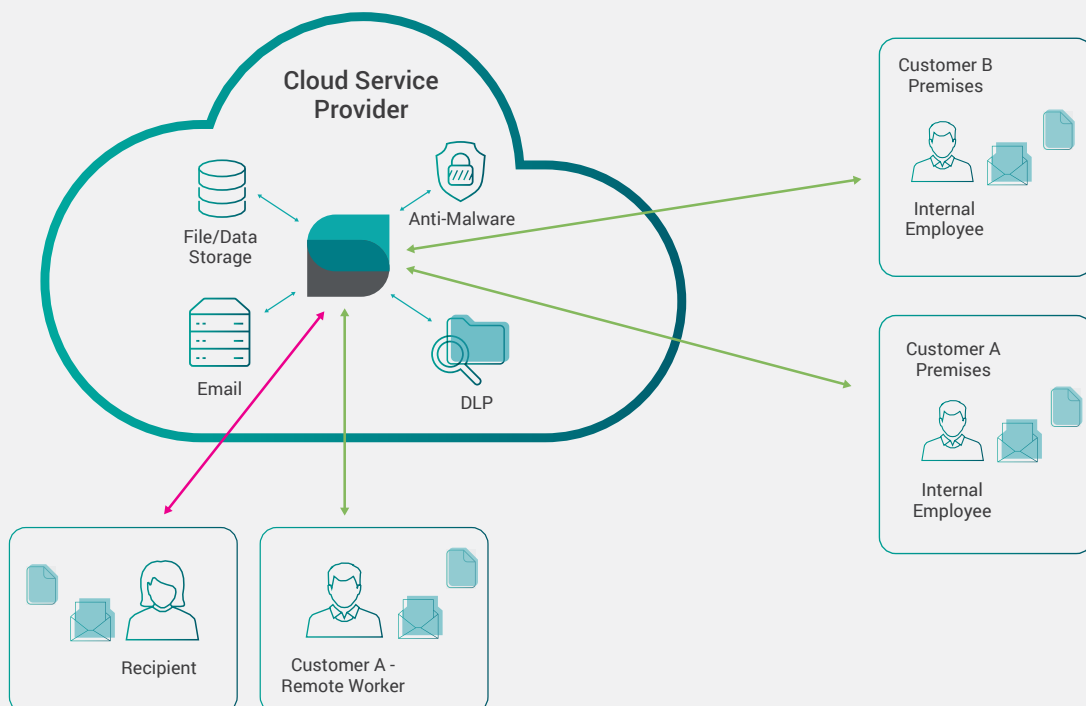
provides you with control, management, and security of all your data exchange scenarios – human-to-human secure email, application-to-human secure email. Supporting any recipient - registered or ad-hoc.

- **Data Vaults**

provides you with secured and encrypted storages for all your corporate data. Allow collaboration on data according to your chosen permissions. Provide access for your employees and external users (e.g. your law firm).

- **Secure Email + Data Vaults**

provides you with control, management, encryption, and security of all your corporate data and data exchange scenarios – human-to-human secure email, application-to-human secure email. Supporting any recipient - registered or ad-hoc. Allow collaboration on data according to your chosen permissions. Provide access for your employees and external users (e.g. your law firm).





## How Do You Benefit?

- Generate additional revenues from new services
- Differentiate yourself from the competition
- Gain access to new market segments
- Add more value to your customer
- Become and even stronger trusted advisor to your customer
- Future proof your cloud security service

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## Safe-T Competitive Advantages

- Simple integration into your cloud environment
- Pre-built connectors to your entire eco-system – security solutions, business solutions, etc.
- Simple deployment at your customers premises
- Ability to offer multiple security services on the same platform
- Transparent & clientless user experience

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## Business Model

- Deploy Safe-T Software Defined Access infrastructure (white label option available)
- Revenue-sharing model based on Per User Per Month pricing

## About Safe-T

Safe-T<sup>®</sup> Data is a provider of software-defined access solutions which mitigate attacks on enterprises' business-critical services and sensitive data. Safe-T solves the data access challenge by masking data at the perimeter, keeping information assets safe and limiting access only to authorized and intended entities in hybrid cloud environments. Safe-T enhances operational productivity, efficiency, security, and compliance by protecting organizations from data exfiltration, leakage, malware, ransomware, and fraud. With Safe-T's patented, multi-layer software-defined access, financial services, healthcare, utility companies and governments are able to secure their data, services, and networks from internal and external data threats.



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